

**Better Technology, Better Business.**

## Who are Finlease IT?

Welcome to Finlease IT. We are part of the Finlease Australia group which already provides more than \$1b in finance to more than 4,000 Australian businesses. Our specialist IT service is designed to IT businesses Australia wide.

## What does Finlease IT do?

We provide finance packages to help you grow your business. Our finance covers your hardware, software and services.

## What Finlease IT means for me?

Finlease IT makes your desired technology environment attainable through comprehensive finance solutions. As an alternative to purchasing IT equipment and services outright, IT rental helps you avoid being saddled with a depreciating asset that grows obsolete rapidly.

Funding your technology with convenient monthly repayments matches your technology expenditure with your efficiency improvements. You reduce the initial cost and get the immediate productivity gains.

## How will I profit from using Finlease IT?

Benefit	Rental	CHP / Lease to Own	Cash Purchase
Conserve cash – pay for use over time	✓	✓	✗
Fixed regular payments	✓	✓	✗
No Large upfront payments	✓	✓	✗
Flexible Terms	✓	✓	✗
Bundling of hardware, software & install costs	✓	✓	✓
Tailored refresh plan – upgrade more frequently	✓	✗	✗
Greater flexibility – ability to exchange throughout the contract	✓	✗	✗
Flexible end of term options	✓	✗	✗
Reduced cost of ownership	✓	✗	✗

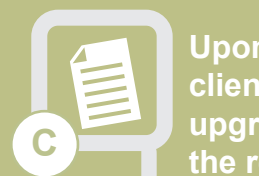
## HOW IT WORKS?



**Contact Finlease IT** with the equipment you need



Upon approval of loan, the IT equipment is delivered to you. Finlease IT will pay you in full for the equipment. You are then billed by Finlease IT in instalments according to your finance terms. When required, extra technology items can be added to your existing funding agreement.



Upon completion of the term, your client can use a new agreement to upgrade their equipment, returning the redundant technology to Finlease IT. Alternatively, the kit can be purchased outright for the sum agreed.